

Development Impact Analyst

InfraCo Africa seeks to alleviate poverty in frontier markets: by mobilising private sector expertise and finance to develop high-quality infrastructure projects that enable economic development.

Our Company

InfraCo Africa (infracoafrica.com) reduces the costs and risks associated with the development of early-stage projects by providing the public risk capital and expertise needed to develop them from a concept to a commercially viable investment opportunity. We do this by funding teams of experienced project developers who can originate and progress projects on our behalf, and by investing directly into those projects which would benefit from the financial commitment and leverage we can provide.

Established in 2004 as part of the Private Infrastructure Development Group (PIDG.org), InfraCo Africa is managed as a private company although funded by the governments of Switzerland (via SECO), the Netherlands (via DGIS) and the UK (via DFID). This means that our work reflects our shareholder's objectives and is delivered using proven business practices. It also means that we are continuously balancing commercial viability and development impact. For example, we get involved in infrastructure projects before everyone else, at a stage when the costs and risks are too high for the private sector. We will prioritise projects in the poorest and most fragile counties, and those that are the first of their kind or doing something truly innovative to help local communities. Yet, we also choose projects that with our help can become bankable and reach financial close, enabling us to recoup our costs and reinvest. Our projects are also developed to the highest environmental, social, health and safety standards and we embed good governance, transparency and leading ABC practices into everything that we do. The inherent tension, between development impact and commercial viability, is unique to InfraCo Africa and differentiates our involvement in projects.

We have a track record of successfully developing and closing deals: with eleven projects developed through to Financial Close so far. Of these eleven, we have fully exited four projects and are overseeing the construction and operation of the remainder. In 2015, we set ourselves a new, ambitious growth strategy: one that would see us doubling the size of our business over five years. Since then we have focused on building a diverse pipeline of projects, committing over US\$75m to the development of twelve new infrastructure projects and establishing a new office in Kenya (to cover East Africa) and a team in Senegal (to cover West Africa). Many of these projects are in the process of raising finance, with the intention of commencing construction activities late in 2018 and early 2019. To manage this activity, we are expanding our Asset Management team and will be investing in developing our internal sales and financing capabilities. Having recently secured a new tranche of funding from our Donors, we are also looking to once again double our pipeline, so will be concurrently maintaining a focus on origination of new deals and growing our business.

Our Business Development Team: has a deep expertise in the technologies it develops, in governance and in project contracting and financing. They are responsible for the origination, development and eventual exit from InfraCo Africa's projects.

Our Asset Management Team: has a deep expertise in the governance of successful businesses and protecting corporate investments into infrastructure assets. They are responsible for the construction and operation of InfraCo Africa's projects and its successful recovery of invested funds.

Our Corporate Team: has a breadth of expertise from financial management and accounting, to development impact reporting, corporate and project law, HR and marketing. They are responsible for the effective and efficient operation of our business.

Your Role

As a publicly funded organisation, our financial sustainability is contingent on being able to robustly demonstrate an alignment between our work and our shareholder's objectives. Continually striving to create new opportunities for people and to be impact-driven are also key values for us. Your role is to support achievement of these objectives: by defining and monitoring the developmental impact of our projects; and by working with our project teams to identify actions that could further increase the developmental impact of their work. You will be part of our Corporate Team, reporting into our Business Development and Impact Manager.

Your Responsibilities:

- Contributing to the creation of an annual Development Impact plan and budget;
- Tracking delivery against the annual Development Impact plan and budget, updating both as required, and providing a progress summary for inclusion in the company's quarterly reports;
- Working with our project managers to complete a Results Monitoring Sheet (tracking the expected costs and impact of a project) when InfraCo Africa first commits investment;
- Co-ordinating an annual review of all active Results Monitoring Sheets, reviewing submissions from project managers, checking data points and addressing any questions/issues raised by them or by PIDG;
- Collating information from across our business to complete and then co-ordinate submission of a quarterly report to PIDG;
- Working with PIDG and our project managers to define and then co-ordinate delivery of any project specific development impact monitoring and evaluation initiatives;
- Authoring lessons learnt papers which capture and share our experiences on projects or in implementing specific business practices/programmes;
- Working with PIDG and stakeholders from across our business to develop or improve existing reporting tools and development impact measures/metrics; and
- Tracking delivery against InfraCo Africa's performance targets (currently captured in a 'logframe') and preparing an annual assessment against these for Board review and submission to PIDG.

Your Experience: This is a graduate position, to be successful you must:

- Have a relevant degree in either Mathematics/Statistics or International Development;
- Have a demonstrable interest in international development and Africa;
- Demonstrate highly developed interpersonal skills and an ability to work within a virtual international team; and
- Be able to work in a changing environment.

Your Location: The corporate team is based in London but some travel to Africa may be required.

Your Package: This is a full-time role. Salary band between £28,000 per annum and £32,000 per annum depending on experience. A market aligned benefits package including 25 days paid holiday.