# **InfraCo Africa Limited**

Company Registration No: 05196897

**Annual Report** 

For the year ended 31 December 2017

#### **COMPANY INFORMATION**

**Directors** Peter Barlow

Brian Count Roderick Evison Alexander Katon Katharine Painter Maria Msiska

Company secretary Jordan Company Secretaries Limited

Registered number 05196897

Registered office The Dutch House Fourth Floor

307-308 High Holborn

London WC1V 7LL

Independent auditors Mazars LLP

Chartered Accountants & Statutory Auditor

Times House Throwley Way

Sutton Surrey SM1 4JQ

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#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2017

The Directors present their Report together with the financial statements of InfraCo Africa Limited (the "Company") for the year ended 31 December 2017.

#### **Directors**

The Directors who served during the year were:

Peter Barlow Brian Count Roderick Evison Alexander Katon Katharine Painter Maria Msiska

#### Principal activities and change of name

The principal activity of the Company is that of infrastructure project development in Sub-Saharan Africa.

The Company takes on high transaction risks associated with early stages of the project cycle with the aim of selling its interests to private investors once the development process has been completed.

There have been no significant changes in the nature of these activities during the year.

#### Review of operations and financial results

The results of the Group for the year, set out on page 7, show a loss on ordinary activities before tax of £9,698,153 (2016: loss of £7,762,199). The shareholders' funds of the Group, set out on page 8, total £45,559,098 (2016: 41,458,725).

#### **Dividends**

No dividends were declared or paid by the Company during the year (2016: £nil).

#### Going concern

The Company meets its day to day working capital through the sale of development projects, associated success fees and through grants received and share capital issued. The Directors have considered the Company's cash flow requirements for the 12 months following the approval date of these accounts and on the basis of this the Directors consider that the company will continue to have sufficient funds for the foreseeable future. The Directors have seen assurances regarding future grants and share capital issued which the Directors feel is sufficient for the financial statements to be prepared on the going concern basis. In December 2017 additional funding commitment of \$10m has been made available to InfraCo Africa from SECO as well as GBP equivalent of \$15m from DFID. The financial statements do not include any adjustments that would result were funding to be withdrawn.

#### Statement of disclosure of information to auditors

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any
  relevant audit information and to establish that the company's auditors are aware of that information.

# DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2017

#### **Auditors**

The auditors for the year were Mazars LLP.

In preparing this report, the Directors have taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006.

This report was approved by the Board and signed on its behalf.

Alexander Katon

Director

Date: 29 / 1 / 2018

# STATEMENT OF DIRECTORS' RESPONSIBILITIES FOR THE YEAR ENDED 31 DECEMBER 2017

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union (EU). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable IFRS as adopted by the EU have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website, www.infracoafrica.com. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF INFRACO AFRICA LIMITED

#### Opinion

We have audited the financial statements of InfraCo Africa Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 December 2017 which comprise of the Consolidated Statement of Comprehensive Income, the Consolidated and Company Statement of Financial Position, the Consolidated and Company Statement of Changes in Equity, the Consolidated Statement of Cash Flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union and, as regards the parent company financial statements, as applied in accordance with the provisions of the Companies Act 2006.

#### In our opinion:

- the financial statements give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2017 and of the group's loss for the year then ended;
- the group financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union;
- the parent company financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union and as applied in accordance with the provisions of the Companies Act 2006; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Use of the audit report

This report is made solely to the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body for our audit work, for this report, or for the opinions we have formed.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that
  may cast significant doubt about the group's or the parent company's ability to continue to adopt the
  going concern basis of accounting for a period of at least twelve months from the date when the
  financial statements are authorised for issue.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF INFRACO AFRICA LIMITED

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' Report has been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns;
- · certain disclosures of directors' remuneration specific by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of Directors

As explained more fully in the directors' responsibilities statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF INFRACO AFRICA LIMITED

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at <a href="https://www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>. This description forms part of our auditor's report.

Mike Bailey (Senior Statutory Auditor)

Mk B

for and on behalf of Mazars LLP Chartered Accountants and Statutory Auditor Times House, Throwley Way

Sutton, Surrey

SM1 4JQ

Date 29 MARCH 2018

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2017

|   | Note | 2017<br>£    | 2016<br>£   |
|---|------|--------------|-------------|
| Income                                      | 1,3  | 1,330,807    | 1,275,128   |
| Fair value gains through profit or loss     | 9    | 2,372,723    | 296,902     |
| Project development fees                    | 4    | (9,565,174)  | (9,786,825) |
| Administrative (expenses)/income            | 5    | (4,865,276)  | 20,655      |
| Operating loss                              | 6    | (10,726,920) | (8,194,140) |
| Interest receivable and similar income      | 8    | 1,043,767    | 431,941     |
| Loss on ordinary activities before taxation |      | (9,683,153)  | (7,762,199) |
| Tax on profit/loss on ordinary activities   | 10   | (15,000)     |             |
| Loss for the financial year                 |      | (9,698,153)  | (7,762,199) |

The parent company has taken advantage of section 408 of Companies Act 2006 and has not included its own profit and loss account in these Financial Statements. The company's loss of the year was £9,181,764 (2016: loss £7,762,199).

The amounts above all relate to continuing operations.

There were no other items of comprehensive income.

The notes on pages 11 to 34 form part of these financial statements.

# CONSOLIDATED AND COMPANY STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2017

| Assets  | Note           | 2017<br>Company<br>£                                       | 2017<br>Group<br>£                                  | 2016<br>Company<br>£                                | 2016<br>Group<br>£   |
|---|----------------|--|---|---|--|
| Non-current assets Property, plant and equipment Investment in subsidiaries Investment in associates  | 11<br>12<br>12 | 28,018<br>7,283,757<br>9,038,522                           | 93,156<br>7,283,677<br>9,038,522                    | 17,383<br>6,709,204<br>5,044,569                    | 17,383<br>6,709,204<br>5,044,569                           |
| Total non-current assets  |                | 16,350,297   | 16,415,355  | 11,771,156  | 11,771,156   |
| Current assets Trade and other receivables Cash at bank and in hand Total current assets Total assets | 13<br>15       | 2,793,957<br>30,047,947<br>32,841,904<br><b>49,192,201</b> | 2,275,318<br>30,048,035<br>32,323,353<br>48,738,708 | 3,166,081<br>31,016,709<br>34,182,790<br>45,953,946 | 3,166,081<br>31,016,709<br>34,182,790<br><b>45,953,946</b> |
| Equity and liabilities  |                |  |   |   |  |
| Capital and reserves Share capital Retained earnings Total Shareholders' Funds - Equity               | 17             | 123,888,099<br>(77,812,612)<br><b>46,075,487</b>           | 123,888,099<br>(78,329,001)<br><b>45,559,098</b>    | 110,089,573<br>(68,630,848)<br><b>41,458,725</b>    | 110,089,573<br>(68,630,848)<br><b>41,458,725</b>           |
| Current liabilities Trade and other payables  | 14             | 3,116,714  | 3,179,610   | 4,495,221   | 4,495,221  |
| Total equity and liabilities  | -              | 49,192,201   | 48,738,708  | 45,953,946  | 45,953,946   |

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:

Alexander Katon

Director

Date 29 3 /2018

The notes on pages 11 to 34 form part of these financial statements.

CONSOLIDATED AND COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2017

|   |      | Share Capital<br>- Company | Share Capital -<br>Group | Retained Earnings<br>- Company | Retained Earnings<br>- Group | Attributable to owners of the parent | Attributable to owners of the parent |
|---|------|----------------------------|--------------------------|--------------------------------|------------------------------|--------------------------------------|--------------------------------------|
|   | Note | G                          | ដ                        | ធ                              | G                            | 3                                    | H                                    |
| Balance at 1 January 2016               |      | 88,120,815                 | 88,120,815               | (60,868,649)                   | (60,868,649)                 | 27,252,166                           | 27,252,166                           |
| Loss for the year                       |      | •                          | •                        | (7,762,199)                    | (7,762,199)                  | (7,762,199)                          | (7,762,199)                          |
| Total comprehensive income for the year | •    | ı                          | ı                        | (7,762,199)                    | (7,762,199)                  | (7,762,199)                          | (7,762,199)                          |
| Issue of shares                         |      | 21,968,758                 | 21,968,758               | ŧ                              | 1                            | 21,968,758                           | 21,968,758                           |
| Balance at 31 December 2016             |      | 110,089,573                | 110,089,573              | (68,630,848)                   | (68,630,848)                 | 41,458,725                           | 41,458,725                           |
| Balance at 1 January 2017               | 17   | 110,089,573                | 110,089,573              | (68,630,848)                   | (68,630,848)                 | 41,458,725                           | 41,458,725                           |
| Loss for the year                       |      | ı                          | •                        | (9,181,764)                    | (9,698,153)                  | (9,181,764)                          | (9,698,153)                          |
| Total comprehensive income for the year | 1    |                            | 1                        | (9,181,764)                    | (9,698,153)                  | (9,181,764)                          | (9,698,153)                          |
| Issue of shares                         | 17   | 13,798,526                 | 13,798,526               | t                              | ŧ                            | 13,798,526                           | 13,798,526                           |
| Balance at 31 December 2017             |      | 123,888,099                | 123,888,099              | (77,812,612)                   | (78,329,001)                 | 46,075,487                           | 45,559,098                           |

# CONSOLIDATED STATEMENT OF CASH FLOW FOR THE YEAR ENDED 31 DECEMBER 2017

|   | 2017         | 2016         |
|---|--------------|--------------|
|   | £            | 3            |
| Cash flows from operating activities                      |              |              |
| oss for the year  | (9,698,153)  | (7,762,199)  |
| Add/(deduct):   |              |              |
| Depreciation  | 24,225       | 8,115        |
| Purchases, disposals and reclassifications of investments | (4,568,426)  | (4,662,950)  |
| Decrease in receivables                                   | 890,763      | 819,948      |
| Decrease)/increase in payables                            | (1,315,611)  | 576,905      |
| let cash used in operating activities                     | (14,667,202) | (11,020,181) |
| Cash flows from investing activities                      |              |              |
| ayments for property, plant and equipment                 | (99,998)     | (11,333)     |
| let cash used in investing activities —                   | (99,998)     | (11,333)     |
| cash flows from financing activities                      |              |              |
| roceeds from issue of equity instruments in the Group     | 13,798,526   | 21,968,758   |
| let cash generated by financing activities                | 13,798,526   | 21,968,758   |
| let (decrease)/increase in cash and cash equivalents      | (968,674)    | 10,937,244   |
| ash and cash equivalents at the beginning of the year     | 31,016,709   | 20,079,465   |
| ash and cash equivalents at the end of the year           | 30,048,035   | 31,016,709   |

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 1. Accounting Policies

#### 1.1 Basis of preparation of financial statements

InfraCo Africa Limited is a company limited by shares and registered in England and Wales, registration number 05196897. The registered office is The Dutch House, Fourth Floor, 307-308 High Holborn, London, WC1V 7LL.

The financial statements are presented in Pound Sterling (£), which is also the Company's functional currency.

The financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the EU (IFRSs).

The preparation of financial statements in compliance with adopted IFRS requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the accounting policies. The areas where significant judgments and estimates have been made in preparing the financial statements and their effect are disclosed in note 2.

The financial statements have been prepared on a historical cost basis, except for Financial instruments – fair value through profit or loss.

#### Basis of consolidation

The Group financial statements consolidate those of the company and its subsidiary undertakings, other than investment entities, drawn up to the balance sheet date. Subsidiaries are entities over which the Group has the power to control the financial and operating policies so as to obtain benefits from their activities. The Group obtains and exercises control through voting rights.

The Company is an investment entity and, as such, does not consolidate the investment entities it controls. Instead, interests (equity and loans) in subsidiaries are classified as fair value through profit or loss, and measured at fair value. Investments (equity and loans) in associates are also classified as fair value through profit or loss, and measured at fair value.

Unrealised gains on transactions between the Group and its subsidiaries are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Amounts reported in the financial statements of subsidiaries have been adjusted where necessary to ensure consistency with the accounting policies adopted by the group.

#### Standards, amendments and interpretations

#### Adopted in the current year

All IFRSs issued with an effective date before the end of the reporting period have been fully adopted. There has been no material impact on the financial statements of the Company as the result of standards adopted during the reporting period.

#### In issue but not yet effective

The following standards, amendments and interpretations are either not relevant to the Company's operations or are currently under assessment for their applicability to the Company's operations:

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

# Standards, amendments and interpretations adopted in the current financial year ended 31 December 2017

The adoption of the following mentioned standards, amendments and interpretations in the current year have not had a material impact on the company's financial statements.

|   | EU effective date               | Non-EU effective date         |
|---|---------------------------------|-------------------------------|
|   | Periods beginning on or after   | Periods beginning on or after |
| Amendment to IAS 7 Statement of Cash Flows: Disclosure initiative   | 1 January 2017                  | 1 January 2017                |
| Amendment to IAS 12 <i>Income Taxes</i> : Recognition of deferred tax assets for unrealised losses                                | 1 January 2017                  | 1 January 2017                |
| Annual Improvements to IFRSs (2014 - 2016):<br>Clarification of the scope of IFRS 12 Disclosure of<br>Interests in Other Entities | Expected to be endorsed Q4 2017 | 1 January 2017                |

#### Standards, amendments and interpretations in issue but not yet effective

The adoption of the following mentioned standards, amendments and interpretations in future years are not expected to have a material impact on the company's financial statements.

The company is however continuing to assess the full impact that adopting the standards will have on future financial statements, and therefore the full effect is yet to be determined.

|   | EU effective date               | Non-EU effective date         |
|---|---------------------------------|-------------------------------|
|   | Periods beginning on or after   | Periods beginning on or after |
| Amendments to IAS 28 Investments in Associates and Joint Ventures: Long-term interests in Associates and Joint Ventures | . V                             | 1 January 2019                |
| Amendment to IAS 40 Investment Property: Transfers of investment property   | Expected to be endorsed Q1 2018 | 1 January 2018                |
| Amendment to IFRS 2 Share-based Payment:<br>Classification and measurement of share-based<br>payment transactions       |                                 | 1 January 2018                |

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### **Accounting Policies (continued)**

#### Standards, amendments and interpretations in issue but not yet effective (continued)

| Amendment to IFRS 4 Insurance Contracts: Applying IFRS 9 Financial Instruments with IFRS 4 Insurance | 1 January 2018                          |                |
|--|---|----------------|
| Contracts  |   | 1 January 2018 |
| IFRS 9 Financial Instruments   | 1 January 2018                          | 1 January 2018 |
| Amendments to IFRS 9 Financial Instruments: Prepayment features with negative compensation           | Expected to be endorsed 2018            | 1 January 2019 |
| IFRS 15 Revenue from Contracts with Customers  | 1 January 2018                          | 1 January 2018 |
| Clarifications to IFRS 15 Revenue from Contracts with Customers                                      | 1 January 2018                          | 1 January 2018 |
| IFRS 16 Leases   | 1 January 2019                          | 1 January 2019 |
| IFRS 17 Insurance Contracts  | Expected endorsement date not available | 1 January 2021 |
| Annual Improvements to IFRSs (2014 - 2016)   | Expected to be endorsed Q4 2017         | 1 January 2018 |
| Annual Improvements to IFRSs (2015 - 2017)   | Expected to be endorsed 2018            | 1 January 2019 |
| IFRIC 22 Foreign Currency Transactions and Advance Consideration                                     | Expected to be endorsed Q1 2018         | 1 January 2018 |
| IFRIC 23 Uncertainty over Income Tax Treatments  | Expected to be endorsed 2018            | 1 January 2019 |

The adoption of the above mentioned standards, amendments and interpretations in future years are not expected to have a material impact on the Company's financial statements.

The Company is however continuing to assess the full impact that adopting IFRS 15 and IFRS 9 will have on future financial statements, and therefore the full effect is yet to be determined.

A summary of the more important accounting policies, which have been applied consistently, is set out below.

#### 1.2 Going concern

The Company meets its day to day working capital through the sale of development projects, associated success fees and through grants received and share capital issued. The Directors have considered the Company's cash flow requirements for the 12 months following the approval date of these accounts and on the basis of this the Directors consider that the company will continue to have sufficient funds for the foreseeable future. The Directors have seen assurances regarding future grants and share capital issued which the Directors feel is sufficient for the financial statements to be prepared on the going concern basis. In December 2017 additional funding commitment of \$10m has been made available to InfraCo Africa from SECO as well GBP equivalent of \$15m from DFID. The financial statements do not include any adjustments that would result were funding to be withdrawn.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 1.3 Joint development agreements

In accordance with its principal activity, the company enters into joint development agreements, in which the company takes on early stage development costs and risks of project development. The company is compensated for its costs by a number of means. Development fees and reimbursement of costs incurred are receivable should funds be available from the disposal of such ventures to third parties during or after the initial development phase, or by securing third party debt finance.

Revenues and amounts recoverable under joint development agreements are only recognised on a fair value basis. By their nature the outcome of such projects and ventures is subject to a high degree of uncertainty, including the ultimate commercial viability and whether the early stage development costs will be exceeded by the future proceeds of sale or other revenues.

Where the company receives revenue in the form of shares or options or other rights to equity, these are recognised as revenue in the profit and loss account based on their fair value. Factors may include that the shares or options are readily marketable and could be disposed of without restriction at the point of receipt.

Where development costs can be linked directly to the receipt of equity, the development costs are included in the carrying value of the investment to the extent such costs are covered by the value of the equity. Otherwise, development costs are expensed in the period in which they are incurred.

#### 1.4 Revenue

Revenue from the sales of projects is recognised when the Company has transferred the significant risks and rewards of ownership to the buyer and it is probable that the Company will receive the agreed upon payments.

Provided the amount of revenue can be measured reliably and it is probable that the Company will receive any consideration, revenue is recognised in the period in which they are rendered.

#### 1.5 Grant income

The company receives income from various entities in the form of grants to cover certain expenditure relating to its projects. Such grants are treated as deferred revenue on receipt and credited to the statement of comprehensive income as the related expenditure is incurred. Grant receipts not yet utilised are included in creditors.

#### 1.6 Property, plant and equipment and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Computer equipment - 25% straight line

#### 1.7 Financial instruments

Management determines the classification of its financial instruments at initial recognition.

Financial assets can be classified in the following categories:

- loans and receivables:
- financial assets at fair value through profit or loss

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

The Company measures all of its financial liabilities at the carrying value. Due to their short-term nature, the carrying value of trade and other payables approximates their fair value, all other financial liabilities are measured at amortised cost.

#### Loans and receivables and financial liabilities at amortised cost

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, whose recoverability is based solely on the credit risk of the customer and where the Company has no intention of trading the loan.

Both loans and receivables and financial liabilities are initially recognised at fair value including direct and incremental transaction costs. Subsequent recognition is at amortised cost using the effective interest rate method less any provision for impairment.

#### Financial assets at fair value through profit or loss

This category consists of investments (equity and loans) in subsidiaries and investments (equity and loans) in associates. Assets in this category are carried at fair value. The Company establishes fair value using valuation techniques. These include the use of recent arm's length transactions, discounted cash flow analysis and offer price.

#### 1.8 Subsidiaries

Subsidiaries are investees controlled by the Company. The Company controls an investee if it is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

The Company is an investment entity and measures investments (equity and loans) in its subsidiaries at fair value through profit or loss (Note 12). In determining whether the Company meets the definition of an investment entity, management considered the Company's structure as a whole.

#### 1.9 Associates

Associates are investees which the Company has significant influence. The existence of significant influence by

Company is usually evidenced in one or more of the following ways:

- representation on the board of directors or equivalent governing body of the investee;
- participation in policy-making processes, including participation in decisions about dividends or other distributions:
- material transactions between the entity and its investee; or
- provision of essential technical information

The Company is an investment entity and measures investments (equity and loans) in its associates at fair value through profit or loss (Note 12).

#### 1.10 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse. Deferred tax assets and liabilities are not discounted.

#### 1.11 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction. Exchange gains and losses are recognised in the statement of comprehensive income.

#### 1.12 Share capital

Financial instruments issued by the Company are classified as equity only to the extent that they do not meet the definition of a financial liability or financial asset.

The Company's ordinary shares are classified as equity instruments.

#### 1.13 Defined contribution schemes

Contributions to defined contribution pension schemes are charged to the statement of comprehensive income in the year to which they relate.

#### 1.14 Dividends

Dividends are recognised when they become legally payable.

#### 1.15 Cash and cash equivalents

Cash and cash equivalents include deposits held with banks, and other short-term highly liquid investments with original maturities of three months or less.

#### 2. Critical accounting estimates and judgements

The Company makes certain estimates and assumptions regarding the future. Estimates and judgements are continually evaluated based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. In the future, actual experience may differ from these estimates and assumptions.

#### Fair value measurement

A number of assets and liabilities included in the financial statements require measurement at, and/or disclosure of, fair value.

During the Development Phase of the project lifecycle there is usually no identifiable market price for the investments. A Market Participant is driven by the prospects of the project and would pay a multiple of costs incurred to date by InfraCo Africa. The company's valuation policy is to write off the costs incurred prior to JDA (Joint Development Agreement) stage. Projects prior to JDA are classified as Business Opportunities and fully expensed through Profit and Loss.

At the signing of a JDA and/or other key documents e.g. Implementation Agreement (IA), Power Purchase Agreement (PPA) a value based on an appropriate valuation methodology will be attributed to the project. In the absence of third party offer the Board needs to assess the multiple of costs that would be recoverable from a Market Participant.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

During Post-Development Phase a value based on an appropriate valuation methodology in accordance with Private Equity and Venture Capital ("IPEV") valuation guidelines will be attributed to the project.

For investments that have been partially sold or where there has been a recent offer to purchase, then these investments have been valued accordingly.

The fair value measurement of the financial and non-financial assets and liabilities utilises market observable inputs and data as far as possible. Inputs used in determining fair value measurements are categorised into different levels based on how observable the inputs used in the valuation technique utilised are (the 'fair value hierarchy'):

- Level 1: Quoted prices in active markets for identical items (unadjusted)
- Level 2: Observable direct or indirect inputs other than Level 1 inputs
- Level 3: Unobservable inputs (i.e. not derived from market data).

The classification of an item into the above levels is based on the lowest level of the inputs used that has a significant effect on the fair value measurement of the item. Transfers of items between levels are recognised in the period they occur.

Each investment has unique risk factors associated with it. These could range from different geographical, sector, complexity and socio-political risks and thus the fair value is assessed on an investment by investment basis. Additionally, each investment carries a higher risk during development phase and thus attracts a higher discount factor in its discounted cash flow model. However, once the investment becomes operational the risk reduces and subsequently the discount factor also reduces. Sensitivity analysis based on changes in market price are detailed in note 15.

The following table sets out the techniques used to measure each of the Company's investments:

| Investment class                                 | Valuation technique used   |                      | Fair value<br>2017<br>£ | Fair value<br>2016<br>£ |
|--|--|----------------------|-------------------------|-------------------------|
| Post JDA (or equivalent)<br>Post Financial Close | % of external costs incurred to date<br>Discounted cash flow and effective interest<br>rate for loans or % of external costs<br>incurred to date |                      | 7,674,252<br>8,647,947  | 5,299,420<br>6,454,353  |
| Total  |  |                      | 16,322,199              | 11,753,773              |
| 3. Income  |  |                      |                         |                         |
|  |  | 2017<br>Group        | Group ar                | 2016<br>nd Company      |
| Grant income<br>Recharged costs                  |  | 1,132,961<br>197,846 |                         | 1,062,946<br>212,182    |
| Total  |  | 1,330,807            |                         | 1,275,128               |

In 2017, 35.0% of income relates to non-UK income (2016: 83.4%).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

| 4. Project development fees   |  |  |
|---|--|--|
|   | 2017<br>Group<br>£                                 | 2016<br>Group and Company<br>£                     |
| Project development fees  | 9,565,174  | 9,786,825  |
| <u></u>   | 9,565,174  | 9,786,825  |
| 5. Administrative expenses/(income)   |  |  |
|   | 2017<br>Group<br>£                                 | 2016<br>Group and Company                          |
| Other administrative expenses Loss/(Gain) on foreign exchange   | 3,486,128<br>1,379,148                             | 2,076,055<br>(2,096,710)                           |
|   | 4,865,276  | (20,655)   |
| 6. Operating loss   |  |  |
| The operating loss is stated after charging/(crediting):  |  |  |
|   | 2017<br>Group<br>£                                 | 2016<br>Group and Company<br>£                     |
| Depreciation of property, plant and equipment Auditors' remuneration Pension costs Loss/(Gain) on foreign exchange Operating leases | 24,225<br>31,000<br>78,940<br>1,379,148<br>111,376 | 8,115<br>18,000<br>55,767<br>(2,096,710)<br>40,652 |
| 7. Employee benefit expenses  |  |  |
|   | 2017<br>Group<br>£                                 | 2016<br>Group and Company<br>£                     |
| Employee benefit expenses (including directors)   |  |  |
| comprise: Wages and salaries Defined contribution pension cost Social security contributions and similar taxes                      | 1,778,131<br>78,940<br>163,193                     | 1,206,778<br>55,767<br>137,306                     |
|   | 2,020,264  | 1,399,851  |

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

Key management personnel compensation

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company. These include the directors of the company listed on page 1.

|   | 2017    | 2016              |
|---|---------|-------------------|
|   | Group   | Group and Company |
| •   | £       | £                 |
| Salary  | 433,516 | 283,646           |
| Defined contribution pension cost               | 19,536  | 12,797            |
| Social security contributions and similar taxes | 46,286  | 31,230            |
|   | 499,338 | 327,673           |

During the year retirement benefits were accruing to 2 directors (2016 - 1) in respect of defined contribution pension schemes.

The average monthly number of employees, including the directors, during the year was as follows:

|   | 2017<br>Group<br>No. | 2016<br>Group and Company<br>No. |
|---|----------------------|----------------------------------|
| Employees   | 16                   | 12                               |
| 8. Interest receivable and similar income                       |                      |                                  |
|   | 2017<br>Group<br>£   | 2016<br>Group and Company<br>£   |
| Interest receivable from subsidiary and associated undertakings | 1,043,767            | 431,941                          |
| 9. Fair value gains/(losses) through profit or loss             |                      |                                  |
|   | 2017<br>Group<br>£   | 2016<br>Group and Company<br>£   |
| Subsidiaries Associates   | 1,527,445<br>845,278 | 1,095,990<br>(799,088)           |
| Total   | 2,372,723            | 296,902                          |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

| 10. Taxation  |                          |                   |
|---|--------------------------|-------------------|
|   | 2017                     | 2016              |
| LIV Tay ahayaa  | £                        | 3                 |
| UK Tax charge:  |                          |                   |
| Current tax expense                                     | -                        | -                 |
| Current tax charge                                      |                          |                   |
| Deferred tax asset charge                               | -                        | -                 |
| Total tax charge  |                          |                   |
| Factors affecting the tax charge for the year:          |                          |                   |
| ,   | 2017                     | 2016              |
| Loss before tax   | (0.000.1E0)              | 2 700 400)        |
| Loss before tax   | (9,698,153)              | (7,762,199)       |
| Tax at the standard UK rate of tax of 19.25% (2016:     |                          |                   |
| 20.00%)   | (1,866,894)              | (1,552,440)       |
| Effect of:  | (400 500)                | 0.704             |
| Non-deductible expenses Income not chargeable to tax    | (196,533)                | 8,701<br>(38,147) |
| Adjust closing deferred tax to average of 19.25% (2016: | -                        | (50,147)          |
| 20.00%)   | 1,578,235                | 1,845,596         |
| Adjust opening deferred tax to average of 19.25% (2016: |                          |                   |
| 20.00%) Trade losses not utilised                       | (1,349,019)<br>1,834,211 | (1,072,209)       |
| Deferred tax not recognised                             | 1,034,211                | 808,499           |
| _   | <u> </u>                 | -                 |
| Overseas tax charge:                                    | 15,000                   | -                 |

On the basis of the results of the company for the year, there is no charge for corporation tax.

The company has estimated losses of £68,824,779 (2016: £61,537,240) available to carry forward against future trading profits and carried forward capital losses of £nil (2016: £nil). A deferred tax asset has not been provided as there is no certainty to its recoverability.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

| 11. Property, plant and equipment      | Computer equipment -<br>Company<br>£ | Computer equipment -<br>Group<br>£ |
|--|--------------------------------------|------------------------------------|
| Cost                                   | ~                                    | ~                                  |
| At 1 January 2016                      | 30,648                               | 30,648                             |
| Additions                              | 11,333                               | 11,333                             |
| At 31 December 2016 and 1 January 2017 | 41,981                               | 41,981                             |
| At 1 January 2017                      | 41,981                               | 41,981                             |
| Additions                              | 21,435                               | 99,998                             |
| At 31 December 2017                    | 63,416                               | 141,979                            |
| Depreciation                           |                                      |                                    |
| At 1 January 2016                      | 16,483                               | 16,483                             |
| Charge for the year                    | 8,115                                | 8,115                              |
| At 31 December 2016 and 1 January 2017 | 24,598                               | 24,598                             |
| At 1 January 2017                      | 24,598                               | 24,598                             |
| Charge for the year                    | 10,800                               | 24,225                             |
| At 31 December 2017                    | 35,398                               | 48,823                             |
| Net book value                         |                                      |                                    |
| At 31 December 2017                    | 28,018                               | 93,156                             |
| At 31 December 2016                    | 17,383                               | 17,383                             |

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 12. Investment in subsidiaries and associates Group Shares in Loans to Shares in Loans to subsidiary subsidiary associated associated companies companies companies companies Total £ £ Cost/valuation At 1 January 2016 4,639,008 2,327,709 5,416,306 12,383,023 Additions 4,759,906 56,821 4,816,727 (1,897,765)(1,897,765)Repayments Fair value movement 403,877 1,399,521 214,857 2,018,255 Foreign exchange movement 751,168 751,168 At 31 December 2016 and 1 January 2017 6,038,529 2,788,407 9,244,472 18,071,408 At 1 January 2017 6,038,529 2,788,407 9,244,472 18,071,408 Additions 3,477,404 133,452 3,343,952 Repayments (350,573)(350,573)Fair value movement 653,447 890,552 927,052 2,471,051 Foreign exchange movement (684, 485)(246,641)(931,126) At 31 December 2017 6,691<u>,</u>976 2,324,645 890,552 12,830,991 22,738,164 Impairment At 1 January 2016 1,278 1,520,514 3,770,408 5,292,200 Charge for the year 303,530 292,410 429,495 1,025,435 At 31 December 2016 and 1 January 2017 304,808 1,812,924 4,199,903 6,317,635 At 1 January 2017 304,808 1,812,924 4,199,903 6,317,635 Charge for the year (303,530)(81,258)483,118 98,330 At 31 December 2017 1,278 1,731,666 4,683,021 6,415,965 Net book value At 31 December 2017 6,690,698 592,979 890,552 8,147,970 16,322,199 At 31 December 2016 975,483 5,733,721 5,044,569 11,753,773

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 12. Investment in subsidiaries and associates (continued)

| Company                                 | Shares in subsidiary companies | Loans to<br>subsidiary<br>companies<br>£ | Shares in associated companies £ | Loans to associated companies | Total<br>£  |
|---|--------------------------------|--|----------------------------------|-------------------------------|-------------|
| Cost/valuation                          |                                |  |                                  |                               |             |
| At 1 January 2016                       | 4,639,008                      | 2,327,709                                | •                                | 5,416,306                     | 12,383,023  |
| Additions                               | -                              | 56,821                                   | •                                | 4,759,906                     | 4,816,727   |
| Repayments                              |                                |  | -                                | (1,897,765)                   | (1,897,765) |
| Fair value movement                     | 1,399,521                      | 403,877                                  | -                                | 214,857                       | 2,018,255   |
| Foreign exchange movement               | -                              | <b>.</b>                                 | -                                | 751,168                       | 751,168     |
| At 31 December 2016 and 1               |                                |  |                                  |                               |             |
| January 2017                            | 6,038,529                      | 2,788,407                                |                                  | 9,244,472                     | 18,071,408  |
|   |                                |  |                                  |                               |             |
| At 1 January 2017                       | 6,038,529                      | 2,788,407                                | -                                | 9,244,472                     | 18,071,408  |
| Additions                               | 80                             | 133,452                                  | -                                | 3,343,952                     | 3,477,484   |
| Repayments                              | -                              | (350,573)                                | -                                | -                             | (350,573)   |
| Fair value movement                     | 653,447                        | =  | 890,552                          | 927,052                       | 2,471,051   |
| Foreign exchange movement               | *                              | (246,641)                                | -                                | (684,485)                     | (931,126)   |
| At 31 December 2017                     | 6,692,056                      | 2,324,645                                | 890,552                          | 12,830,991                    | 22,738,244  |
| Impairment                              |                                |  |                                  |                               |             |
| At 1 January 2016                       | 1,278                          | 1,520,514                                | -                                | 3,770,408                     | 5,292,200   |
| Charge for the year                     | 303,530                        | 292,410                                  |                                  | 429,495                       | 1,025,435   |
| At 31 December 2016 and 1               |                                |  |                                  |                               |             |
| January 2017                            | 304,808                        | 1,812,924                                | -                                | 4,199,903                     | 6,317,635   |
| 5 am 1 am |                                | .,,                                      |                                  |                               | -101000     |
| At 1 January 2017                       | 304,808                        | 1,812,924                                |                                  | 4,199,903                     | 6,317,635   |
| Charge for the year                     | (303,530)                      | (81,258)                                 | _                                | 483,118                       | 98,330      |
| g                                       |                                | (+-,,-)                                  |                                  |                               |             |
| At 31 December 2017                     | 1,278                          | 1,731,666                                |                                  | 4,683,021                     | 6,415,965   |
| Net book value                          |                                |  |                                  |                               |             |
| At 31 December 2017                     | 6,690,778                      | 592,979                                  | 890,552                          | 8,147,970                     | 16,322,279  |
| At 51 December 2017                     | 0,030,770                      | 332,313                                  | 030,002                          | 0,177,370                     | 10,022,213  |
| At 31 December 2016                     | 5,733,721                      | 975,483                                  | -                                | 5,044,569                     | 11,753,773  |

## Subsidiary and associated undertakings

The following were subsidiary and associated undertakings of the company:

| Name and principal place of business                                   | Class of Shares                | Holding |
|--|--------------------------------|---------|
| InfraCo Africa (East Africa) Limited – Kenya                           | Ordinary Shares                | 100%    |
| Kalangala Infrastructure Services Limited - Uganda                     | Ordinary and preference shares | 54.3%   |
| Chanyanya Infrastructure Company Limited - Republic of Zambia          | Ordinary Shares                | 80%     |
| Chiansi Irrigation Infrastructure Company Limited - Republic of Zambia | Ordinary shares                | 99%     |
| Envalor Limited Mozambique   | Ordinary shares                | 99%     |
| Envalor Emerging Farmers Company Limited - Mozambique                  | Ordinary shares                | 98.75%  |
| Lake Albert Infrastructure Services Limited - Uganda                   | Ordinary shares                | 99.9%   |
| Leonawind SARL - Senegal   | Ordinary Shares                | 100%    |
| Chiansi Farming Company – Republic of Zambia                           | Ordinary Shares                | 99.9%   |
| Western Power Company Limited – Republic of Zambia                     | Ordinary Shares                | 31.73%  |
| Djermaya Holdings Limited  | Ordinary Shares                | 33%     |
| LVMT Uganda Limited  | Ordinary Shares                | 99%     |

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

The aggregate of the share capital and reserves as at 31 December 2017, or the latest available date and of the profit or loss for the year ended on that date for the subsidiary and associate undertakings were as follows:

| Name  | Assets<br>£'000<br>£ | Liabilities<br>£'000<br>£ | Profit/(Loss)<br>£'000<br>£ |
|---|----------------------|---------------------------|-----------------------------|
| 1 - Kalangala Infrastructure Services Limited (part   | -                    |                           | _                           |
| operational)  | 20,860               | 17,742                    | 550                         |
| 2 - Chanyanya Infrastructure Company Limited          | 670                  | 3,230                     | (51)                        |
| 3 - Chiansi Irrigation Infrastructure Company Limited | -                    | •                         | -                           |
| 4 - Chiansi Farming Company                           | 5,696                | 5,696                     | _                           |
| 5 - Envalor Limited (share transfer to happen in      | •                    | ,                         |                             |
| February 2018)  | -                    | -                         | •                           |
| 5 - Envalor Emerging Farmers Company Limited          |                      |                           |                             |
| (share transfer to happen in February 2018)           | -                    | -                         |                             |
| 6 - Western Power Company Limited                     | 4,552                | 4,513                     | 21                          |
| 8 - Djermaya Holdings Limited                         | · -                  | •                         | -                           |
| 7 - Lake Albert Infrastructure Services               | -                    | -                         | -                           |
| 8 – Leonawind SARL                                    | -                    | -                         | -                           |
| 9 - LVMT Uganda Limited                               | -                    | -                         | •                           |

- 1 Draft Financial Statements 31 December 2017
- 2 Management accounts 31 December 2017
- 4 Management accounts 30 November 2017
- 6 Management accounts 31 December 2017
- 1. Kalangala Infrastructure Services Limited is the owner and operator offering ferry services, power generation and distribution system, water distribution and a toll road on the island of Bugala in Uganda. The company is financed by a combination of equity and debt.
- 2. Chanyanya Infrastructure Company Limited is a pilot farming project implemented in the village community of Chanyanya in Zambia. The company is financed by a combination of equity and debt.
- 3. The Chiansi Irrigation Infrastructure Company will build upon the Chanyanya pilot project. The core objective of the project is to establish an equitable partnership between smallholder and commercial farmers in the project area, creating a centrally managed irrigated farming enterprise which will generate sustainable incomes for smallholder households. In addition, the project will leverage the bulk infrastructure constructed to provide irrigated market garden plots for use by smallholder farmers, enabling them to farm year-round for the first time. The company is not trading and therefore does not yet produce audited financial statements.
- 4. Chiansi Farming Company, Share Sale and Investment Agreement ("SSIA") was signed with RARO in 2016 however Conditions Precedent ("CPs") have not been met.
- 5. Envalor is an agri-business project in Mozambique. Sold on 16<sup>th</sup> December 2016 subject to CPs which were finalised in January 2017. Share transfer to occur in February 2018.
- 6. Western Power Company Limited is a hydro project in Zambia.
- 7. Djermaya Holdings Limited is not trading and therefore does not yet produce audited financial statements.
- 8. Lake Albert Infrastructure Services Limited is a dormant company.
- 9. Leonawind SARL is a dormant company.
- 10. Lake Victoria Marine Transport is a marine transport project in Kenya, Tanzania and Uganda. The company

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

is not trading and therefore does not yet produce audited financial statements.

#### 13. Trade and other receivables

|   | 2017<br>Company<br>£ | 2017<br>Group<br>£ | 2016<br>Group and Company<br>£ |
|---|----------------------|--------------------|--------------------------------|
| Trade receivables                         | 13,180               | 13,180             | 16,159                         |
| Amounts owed by subsidiary and associated |                      |                    |                                |
| undertakings                              | 596,521              | -                  | 43,449                         |
| Prepayments & accrued income              | 1,249,649            | 1,293,278          | 1,792,056                      |
| Other receivables                         | 934,607              | 968,860            | 1,314,417                      |
|   | 2,793,957            | 2,275,318          | 3,166,081                      |

As at 31 December 2017 there were £13,180 of trade receivables past 3 months due (2016 - £13,180).

The following table sets out the ageing analysis of these receivables:

|                   | Up to 3 months - | Up to 3 months - | Between<br>3 to 6   | Between<br>3 to 6 | Between<br>6 and 12 | Between<br>6 and 12 | Over 12 months - | Over 12 months |
|-------------------|------------------|------------------|---------------------|-------------------|---------------------|---------------------|------------------|----------------|
|                   | Company          | Group            | months -<br>Company | months -<br>Group | months -<br>Company | months -<br>Group   | Company          | - Group        |
|                   | £                | £                | £                   | £                 | £                   | £                   | £                | £              |
| At 31 Dec 2017    |                  |                  |                     |                   |                     |                     |                  |                |
| Trade receivables | -                | •                | -                   | -                 | -                   | -                   | 13,180           | 13,180         |
| Other receivables | 2,281,395        | 1,712,545        | 36,616              | 47,745            | 20,311              | 56,970              | 442,455          | 444,878        |
| Total             | 2,281,395        | 1,712,545        | 36,616              | 47,745            | 20,311              | 56,970              | 455,635          | 458,058        |
| At 31 Dec 2016    |                  |                  |                     |                   |                     |                     |                  |                |
| Trade receivables | 2,979            | 2,979            | -                   | -                 | •                   | •                   | 13,180           | 13,180         |
| Other receivables | 2,583,933        | 2,583,933        | 79,250              | 79,250            | 236                 | 236                 | 486,503          | 486,503        |
| Total             | 2,586,912        | 2,586,912        | 79,250              | 79,250            | 236                 | 236                 | 499,683          | 499,683        |

#### 14. Trade and other payables

|                                    | 2017<br>Company<br>£ | 2017<br>Group<br>£ | 2016<br>Group and Company<br>£ |
|------------------------------------|----------------------|--------------------|--------------------------------|
| Trade payables                     | 891,809              | 917,298            | 2,299,971                      |
| Grants not yet utilised (note 16)  | 1,812,342            | 1,812,342          | 1,679,890                      |
| Other taxation and social security | 52,573               | 52,573             | 55,071                         |
| Accruals                           | 359,990              | 397,397            | 460,289                        |
|                                    | 3,116,714            | 3,179,610          | 4,495,221                      |

The carrying value of trade and other payables classified as financial liabilities approximates fair value.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 15. Financial instruments - Risk Management

The Company is exposed through its operations to the following financial risks:

- Credit risk
- Interest rate risk
- Foreign exchange risk
- Other market price risk, and
- Liquidity risk

In common with all other businesses, the Company is exposed to risks that arise from its use of financial instruments. This note describes the Company's objectives, policies and processes for managing those risks and the methods used to measure them. Further quantitative information in respect of these risks is presented throughout these financial statements.

There have been no substantive changes in the Company's exposure to financial instrument risks, its objectives, policies and processes for managing those risks or the methods used to measure them from previous periods unless otherwise stated in this note.

#### (i) Principal financial instruments

The principal financial instruments used by the Company, from which financial instrument risk arises, are as follows:

- Trade and other receivables
- Cash and cash equivalents
- Investments in unquoted equity securities and loans
- Trade and other payables

#### (i) Financial instruments by category

|   | Financial as<br>value throu<br>los   | gh profit or                 | Loans and receivables |                              |  |
|---|--------------------------------------|------------------------------|-----------------------|------------------------------|--|
|   | 2017<br>Group                        | 2016<br>Group and<br>Company | 2017<br>Group         | 2016<br>Group and<br>Company |  |
|   | ٤                                    | £                            | 3                     | É                            |  |
| Financial assets                                      |                                      |                              |                       |                              |  |
| Cash and cash equivalents Trade and other receivables | =                                    | •                            | 30,048,035            | 31,016,709                   |  |
|   | •                                    | -                            | 2,275,318             | 3,166,081                    |  |
| Investments in unquoted equity securities and loans   | 16,322,199                           | 11,753,773                   | •                     | -                            |  |
| Total financial assets                                | 16,322,199                           | 11,753,773                   | 32,323,353            | 34,182,790                   |  |
|   | Financial liat<br>value throu<br>los | gh profit or<br>ss           | amorti                | liabilities at<br>sed cost   |  |
|   | 2017                                 | 2016                         | 2017                  | 2016                         |  |
| Financial liabilities                                 | £                                    | £                            | £                     | £                            |  |
| Trade and other payables                              | •                                    |                              | 3,179,610             | 4,495,221                    |  |
| Total financial liabilities                           |                                      | -                            | 3,179,610             | 4,495,221                    |  |

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

(ii) Financial instruments not measured at fair value

Financial instruments not measured at fair value includes cash and cash equivalents, trade and other receivables, trade and other payables.

Due to their short-term nature, the carrying value of cash and cash equivalents, trade and other receivables, trade and other payables approximates their fair value.

(iii) Financial instruments measured at fair value

The fair value hierarchy of financial instruments measured at fair value is provided below.

|   | Level 1<br>£ | Level 2<br>£ | Level 3                         |
|---|--------------|--------------|---------------------------------|
| 31 December 2017 Financial assets                   |              |              |                                 |
| Investments in unquoted equity securities and loans | -            | -            | 16,322,199<br><b>16,322,199</b> |
| 31 December 2016 Financial assets                   |              |              |                                 |
| Investments in unquoted equity securities and loans | 140<br>140   |              | 11,753,773<br>11,753,773        |

There were no transfers between levels during the period.

The valuation techniques and significant unobservable inputs used in determining the fair value measurement of level 2 and level 3 financial instruments, as well as the interrelationship between key unobservable inputs and fair value, are set out in the investment valuation policy as adopted by the Company.

The valuation techniques used for all investments under level 3 were one of the following:

- Discounted cash flows (DCF) analysis uses future free cash flow projections and discounts them (most often using the weighted average cost of capital) to arrive at a present value, which is used to evaluate the potential for investment.
- Percentage of external costs that would likely be recoverable from a Market Participant, based on historic experience.
- Recent sales price or offer received from an independent third party for the Company's investment.
- Net asset value (NAV) is the Company's share of the value of an investment's assets minus the value
  of its liabilities

The reconciliation of the opening and closing fair value balance of level 3 financial instruments is provided below:

|  | Investments<br>£                             |
|--|--|
| At 1 January 2016 Purchases, disposals and reclassifications At 31 December 2016 | 7,090,823<br>4,662,950<br>11,753,773         |
| At 1 January 2017 Purchases, disposals and reclassifications At 31 December 2017 | 11,753,773<br>4,568,426<br><b>16,322,199</b> |

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Company is mainly exposed to credit risk from sales of projects. Management conduct an internal "know your customer" check on all potential purchasers prior to entering into sales agreements.

Credit risk also arises from cash and cash equivalents and deposits with banks and financial institutions. For banks and financial institutions, only credit rated parties with minimum rating "A" are accepted.

Cash in bank and short-term deposits

A significant amount of cash is held with the following institutions:

|                   |        | 31 Dece                      | mber 2017                  | 3      | 31 December 2016                       |  |
|-------------------|--------|------------------------------|----------------------------|--------|--|--|
|                   | Rating | Cash at bank<br>Company<br>£ | Cash at bank<br>Group<br>£ | Rating | Cash at bank<br>Group and Company<br>£ |  |
| Barclays Bank plc | Α      | 30,047,947                   | 30,048,035                 | Α      | 30,967,697                             |  |
| Lloyds Bank plc   | Α .    | <u></u>                      | -                          | Α _    | 49,012                                 |  |
|                   | -      | 30,047,947                   | 30,048,035                 |        | 31,016,709                             |  |

Management monitors the credit ratings of counterparties regularly and at the reporting date does not expect any losses from non-performance by the counterparties.

#### Market risk

Market risk arises from the Company's use of interest bearing, tradable and foreign currency financial instruments. It is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in interest rates (interest rate risk), foreign exchange rates (currency risk) or other market factors (other price risk).

#### Interest rate risk

The Company is not susceptible to interest rate risk as it does not have any borrowings. However, the Company has issued loans to projects and these loans attract a rate of interest that is reflective of the market rate in which the project is operating.

#### Foreign exchange risk

Foreign exchange risk arises when the Company enter into transactions denominated in a currency other than their functional currency. Where possible, the Company will settle the liabilities in the foreign currency.

The Group also holds foreign denominated currency, Euro (€), United States Dollar (\$) and Kenyan Shiling (KES) in its bank accounts. At 31 December 2017, the Company held €1,056,392 and \$9,633,427 (2016: €225,597 and \$10,926,961) as well as KES12,167 (2016: nil).

The effect of a 20% strengthening of the € against £ at the reporting date on the € denominated cash balance at that date would, all other variables held constant, have resulted in an increase in post-tax loss for the year and decrease of net assets of £156,343 (2016: £32,209). A 20% weakening in the exchange rate would, on the same basis, have decreased post-tax loss and increased net assets by £234,514 (2016: £48,314).

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

The effect of a 20% strengthening of the \$ against £ at the reporting date on the \$ denominated cash balance at that date would, all other variables held constant, have resulted in an increase in post-tax loss for the year and decrease of net assets of £1,190,088 (2016: £1,480,534). A 20% weakening in the exchange rate would, on the same basis, have decreased post-tax loss and increased net assets by £1,785,132 (2016: £2,220,800).

The effect of a 20% strengthening of the KES against £ at the reporting date on the KES denominated cash balance at that date would, all other variables held constant, have resulted in an increase in post-tax loss for the year and decrease of net assets of £15 (2016: £nil). A 20% weakening in the exchange rate would, on the same basis, have decreased post-tax loss and increased net assets by £22 (2016: £nil).

#### Other market price risk

The effect of a 5% increase in discount factor in the valuation of assets would result in £816,110 (2016: £883,093) decrease in the fair value. A 5% decrease in the discount factor would, on the same basis, increase the net assets by the same amount (2016: £977,275).

#### Liquidity risk

Liquidity risk arises from the Company's management of working capital. It is the risk that the Company will encounter difficulty in meeting its financial obligations as they fall due.

The Company's policy is to ensure that it will always have sufficient cash to allow it to meet its liabilities when they become due. To achieve this aim, it seeks to maintain cash balances to meet expected requirements for a period of at least 180 days.

The following table sets out the contractual maturities (representing undiscounted contractual cash-flows) of financial liabilities:

| M 24 D   | Up to 3 months                | Between<br>3 and 12<br>months<br>£ | Between<br>1 and 2<br>years<br>£ | Between<br>2 and 5<br>years<br>£ | Over 5<br>years<br>£ |
|--|-------------------------------|------------------------------------|----------------------------------|----------------------------------|----------------------|
| At 31 December 2017 Trade and other payables Total       | 917,298<br>917,298            | -                                  | -                                |                                  | <u>-</u>             |
| At 31 December 2016<br>Trade and other payables<br>Total | 2,299,971<br><b>2,299,971</b> |                                    | <u>-</u>                         |                                  | <u>-</u>             |

#### **Capital Disclosures**

The Company's objectives when managing capital are:

To safeguard the Company's ability to continue as a going concern and safeguard the interest of shareholders.

The Company manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may adjust its returns to shareholders or new share issues. The Company monitors its capital and assets requirements for activities on a monthly basis and manages its financing and capital accordingly.

The capital relates to equity which is wholly contained on the face of the Statement of Financial Position.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 16. Reconciliation of movement in grants during the year

| Beginning of the year<br>Received during the year   | 2017<br>Company<br>£<br>1,679,890<br>1,269,373 | 2017<br>Group<br>£<br>1,679,890<br>1,269,373 | 2016<br>Group and Company<br>£<br>551,706<br>2,082,854 |
|---|--|--|--|
| Released to profit and loss account<br>Foreign exchange translation<br>Accrued during the year<br>Grants refunded | (1,050,721)<br>(172,426)<br>86,226             | (1,050,721)<br>(172,426)<br>86,226           | (1,032,113)<br>220,415<br>-<br>(142,972)               |
| End of the year   | 1,812,342                                      | 1,812,342                                    | 1,679,890  |

The above end of year balances have been included in Trade and other payables per note 14.

#### 17. Share capital

| Allotted, called up and fully paid | 2017        | 2017        | 2016              |
|------------------------------------|-------------|-------------|-------------------|
|                                    | Company     | Group       | Group and Company |
|                                    | £           | £           | £                 |
| £123,888,099 (2016 - £110,089,573) | 123,888,099 | 123,888,099 | 110,589,573       |

During the year £13,798,526 Ordinary £1 shares were issued at par to the Company (2016: £21,968,758).

#### 18. Pension commitments

The company operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £78,940 (Group) and £67,267 (Company) (2016 Group - £55,767). Contributions totalling £nil (2016 - £nil) were payable to the fund at the balance sheet date.

#### 19. Operating lease commitments

At 31 December 2017 the company had total commitments under non-cancellable operating leases as follows:

|  |                      | Land and buildings |                                   | Other                |                    |                                   |
|--|----------------------|--------------------|-----------------------------------|----------------------|--------------------|-----------------------------------|
|  | 2017<br>Company<br>£ | 2017<br>Group<br>£ | 2016<br>Group and<br>Company<br>£ | 2017<br>Company<br>£ | 2017<br>Group<br>£ | 2016<br>Group and<br>Company<br>£ |
| Expiry date:<br>Less than 1<br>year<br>Between 2 and | 66,337               | 89,486             | 44,192                            | 1,406                | 1,406              | -                                 |
| 5 years  | 66.337               | 104,761<br>194,247 | 20,416<br>64,608                  | 3,004<br>4,410       | 3,004<br>4,410     | -                                 |
| -  | 00,007               | 134,247            | 04,000                            | 4,410                | 4,410              |                                   |

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 20. Other financial commitments

On 10th May 2013, the Company entered into a new service provision agreement with eleQtra Limited for the provision of development services over the next 8 years. The Company has committed to provide £37,000,000 of funding plus a percentage of proceeds from sale of projects, back dated to 1 April 2012, to enable eleQtra Limited to fulfil this service.

On 17th June 2014, the Company entered into a new developer service agreement with Aldwych Africa Developments Limited for the provision of development services over the next 3 years. The Company has committed to provide up to \$15,000,000 of funding to enable Aldwych Africa Developments Limited to fulfil this service.

On 2nd November 2017, the Company entered into a new developer service agreement with CPCS Transcom for the provision of development services over the next 3 years. The Company has committed to provide up to \$15,000,000 of funding to enable CPCS Transcom to fulfil this service.

On 2nd November 2017, the Company entered into a new developer service agreement with Access Power Limited for the provision of development services over the next 3 years. The Company has committed to provide up to \$15,000,000 of funding to enable Access Power Limited to fulfil this service.

#### 21. Related party transactions

During the year £3,000 was accrued to Directors of our subsidiary/associate companies.

#### Chanyanya Infrastructure Company Limited

Chanyanya Infrastructure Company Limited is an 80% owned subsidiary.

| ,       | 2017<br>Group<br>£ | 2016<br>Group and Company<br>£ |
|---|--------------------|--------------------------------|
| Balance at beginning of year before provision | 1,653,711          | 1,321,128                      |
| Advances during the year                      | 4,633              | -                              |
| Interest at 5%                                | 62,281             | 56,821                         |
| Adjustment for foreign exchange translation   | (148,171)          | 275,762                        |
| Year-end loan balance                         | 1,572,454          | 1,653,711                      |
| Provision b/f                                 | 1,653,711          | 1,321,128                      |
| Provision in the year                         | (81,257)           | 332,583                        |
| Year-end provision                            | 1,572,454          | 1,653,711                      |

#### Kalangala Infrastructure Services Limited

Kalangala Infrastructure Services Limited is a 54.3% owned subsidiary company.

|   | 2017<br>Group<br>£ | 2016<br>Group and Company<br>£ |
|---|--------------------|--------------------------------|
| Balance at beginning of year before provision | 975,483            | 807,195                        |
| Interest accrued during the year at 7.827%    | 66,539             | 70,117                         |
| Repaid in the year                            | (350,573)          | (73,342)                       |
| Adjustment for foreign exchange translation   | (98,470)           | 171,513                        |
| Year end loan balance                         | 592,979            | 975,483                        |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

| Envalor Limited – sold on 16th December 2016                      |                        |                        |
|---|------------------------|------------------------|
| Envalor Limited is a 99% owned subsidiary company.                |                        |                        |
|   | 2017                   | 2016                   |
|   | Group<br>£             | Group and Company £    |
| Non-interest bearing loan opening balance                         | 159,213                | 199,387                |
| Foreign exchange adjustment                                       | -                      | (40,174)               |
| Year-end loan balance   | -                      | 159,213                |
| Provision b/f   | 159,213                | 199,387                |
| Provision made during the year                                    | -                      | (40,174)               |
| Year-end provision  | -                      | 159,213                |
| Cabeolica S.A.  |                        |                        |
| Cabeolica S.A On 17 February 2016 the entire stake in Cabeolica   | was sold.              |                        |
|   | 2017                   | 2016                   |
|   | Group<br>£             | Group and Company<br>£ |
| Opening balance   | _                      | 1,897,765              |
| Repaid in the year  | -                      | (1,897,765)            |
| Closing balance   | -                      | -                      |
| Western Power Company Limited                                     |                        |                        |
| Western Power Company Limited is an associated company.           |                        |                        |
|   | 2017                   | 2016                   |
|   | Group<br>£             | Group and Company<br>£ |
| Balance at beginning of year before provision                     | 1,074,883              | 402,318                |
| Advances during the year  | 800,179                | 472,467                |
| Interest at 12.5%   | 150,212                | 78,224                 |
| Adjustment for foreign exchange translation Year-end loan balance | (148,262)<br>1,877,012 | 121,874<br>1,074,883   |
|   |                        |                        |
| Provision b/f   | 283,765                | 402,318                |
| Reversal of provision in the year Year-end provision              | 270,278<br>554,043     | (118,553)<br>283,765   |
| i dai did pidriddii   | 00-1,0-10              | 200,700                |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

| Rift Valley Geothermal Holdco  |   |   |
|--|---|---|
| Rift Valley Geothermal Holdco is an associated company.  | 2017<br>Group<br>£  | 2016<br>Group and Company<br>£                  |
| Balance at beginning of year before provision<br>Advances during the year<br>Interest at 30%<br>Adjustment for foreign exchange translation<br>Year end loan balance | 1,261,910<br>1,424,760<br>593,317<br>(208,126)<br>3,071,861 | 969,542<br>176,581<br>115,787<br>1,261,910      |
| Provision b/f Provision in the year Year end provision   | 402,000<br>343,116<br>745,116                               | 402,000<br>402,000                              |
| JCM Matswani Solar Corp Limited  |   |   |
| JCM Matswani Solar Corp Limited is an associated company   | 2017<br>Group<br>£  | 2016<br>Group and Company<br>£                  |
| Balance at beginning of year before provision<br>Advances during the year<br>Interest at 12%<br>Adjustment for foreign exchange translation<br>Year-end loan balance | 422,438<br>186,755<br>53,882<br>(40,589)<br>622,486         | 379,894<br>15,774<br>26,770<br>422,438          |
| Provision b/f<br>Reversal of provision in the year<br>Year-end provision   | 422,438<br>(244,685)<br>177,753                             | 422,438<br>422,438                              |
| Redavia Tanzania Asset Limited   |   |   |
| Redavia Tanzania Asset Limited is an associated company  | 2017<br>Group   | 2016<br>Group and Company                       |
| Balance at beginning of year before provision<br>Advances during the year<br>Interest at 10%<br>Adjustment for foreign exchange translation<br>Year-end loan balance | 1,241,849<br>-<br>118,441<br>(114,040)<br>1,246,250         | £<br>1,161,490<br>30,655<br>49,704<br>1,241,849 |
| Provision b/f Provision in the year Year-end provision   | 32,700<br>221,269<br>253,969                                | 32,700<br>32,700                                |

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### **Fula Rapids**

Fula Rapids is an associated company

|   | 2017<br>Group | 2016<br>Group and Company |
|---|---------------|---------------------------|
|   | £             | £                         |
| Balance at beginning of year before provision | 861,382       | 681,180                   |
| Advances during the year                      | 4,399         | 113,649                   |
| Adjustment for foreign exchange translation   | (76,313)      | 66,553                    |
| Year end loan balance                         | 789,468       | 861,382                   |
| Provision b/f                                 | 861,382       | 681,180                   |
| Provision in the year                         | (71,914)      | 180,202                   |
| Year end provision                            | 789,468       | 861,382                   |

#### **Technical Assistance Facility grant**

The Technical Assistance Facility (TAF), is a company that is 100% owned by the Private Infrastructure Development Group Trust (PIDG Trust), the parent entity of InfraCo Africa Limited.

Included within turnover is £666,612 (2016 - £621,737) of grant income received from the TAF. £1,072,599 (2016 - £1,384,613) of grants not yet utilised within creditors relates to grants from the TAF. These funds will be utilised on projects as agreed in the terms of those grants, within time periods specified in grant documents.

#### InfraCo Africa (East Africa) Limited

During the year there were transactions with the subsidiary InfraCo Africa (East Africa) Limited. At the year end the balance owed to subsidiary amounted to £596,521. This amount is included within Note 13.

#### 22. Contingent liability

A charge is being held over the Company's shares in Kalangala Infrastructure Services Limited. This charge was created to secure the senior debt funding for Kalangala Infrastructure Services Limited.

#### 23. Events after the reporting date

There were no material events that occurred since the report date.

#### 24. Ultimate parent undertaking and controlling party

The company's immediate and ultimate controlling entity is the Private Infrastructure Development Group Trust. The Private Infrastructure Development Group Trust does not prepare consolidated accounts.

